



EMPOWERING  
YOUR BUSINESS  
TO ACHIEVE MORE  
BY TRANSFORMING  
BARRIERS INTO  
OPPORTUNITIES



## Why choose us

As the pace of change continues to increase across markets globally, so are the issues arising from unprecedented change, unexpected disruptions and other unforeseen challenges that can adversely affect your business, giving you uncertainty.

At Acteus, we want to ease your frustration by mitigating your risks and increasing your cost-savings with our smart procurement strategies and solutions.

We listen to you and understand your concerns, working together with you at every step of the process.

Utilising market expertise and strategic foresight, we streamline your business with innovative and effective procurement solutions. Our

extensive product knowledge, technical expertise and cross-cultural intelligence will add value to your procurement decisions, allowing you to enjoy a hassle-free, holistic procurement service with shorter lead times and improved profitability.

Our international team of experts has more than 30 years of combined experience across multiple industries. With our facilities, offices and suppliers spread around the world, we minimise potential risks from localised disruptions, ensuring a smooth and continuous running of our operations even during challenging times.

Wherever you are in the world, you can be confident that we have your back covered.

## Industries that we serve



OIL & GAS

MINING

AVIATION FUELLING

F&B PLANT

CONSTRUCTION

## Our key capabilities

### SUPPLY CHAIN ANALYSIS & EXPERT INSIGHT

Using advanced technology, we closely monitor real-time analytics on emerging market trends, supply chain performance and other operational data to boost your procurement success and maintain your competitive advantage.

### CUSTOMISED PROCUREMENT STRATEGIES

We tailor our solutions according to your specific needs and implement effective, sustainable and lean procurement methods to achieve the best outcome for you.

### GLOBAL SUPPLY CHAIN NETWORK

Our international network of offices and facilities allows us to source from a wide range of reputable suppliers, making cross-border procurement possible even in remote locations.

### COMPREHENSIVE SOURCING MANAGEMENT

Whether it is bid evaluation, contract implementation, supplier collaboration, distribution of raw materials, quality and safety checks or monitoring delivery, we ensure that every stage of your operational pipeline runs efficiently, effectively and swiftly.

### LOWER PURCHASING COSTS, HIGHER ROIS

We negotiate on your behalf for better prices on the goods and services without compromising on quality, giving you higher returns on your investment.

### SAFETY & TRAINING SUPPORT

We offer tailored safety and training services, including workplace inspections, relevant product safety, application training and general safety training pertaining to the purchased products and services.

## Value-added services

Our facilities and services give you instant scalability without sourcing on your own, saving you time and money.



## Our product range



VALVES & PIPING

LIFTING EQUIPEMENT

FILTRATION

PUMPS & SPARES

TOOLS

INSTRUMENTATION

ELECTRICAL

GENERAL SPARES

PPE & SAFETY

LABORATORY

## Our notable achievements

### TOTAL E&P

Drafted and implemented a long-term purchasing contract based on a fixed margin agreement, largely reducing transaction processing time.

### PANAUST

Implemented long-term pricing agreements and successfully shortened processing time due to direct purchase orders issuance.

### SHELL AVIATION & PUMA ENERGY

Significantly improved fuelling efficiency by installing sensors onto fuelling vehicles for leading aviation customers from Changi Airport (Singapore), KL International Airport (Malaysia) and Yangon International Airport (Myanmar).

### CARLSBERG & COCA-COLA

Established long-term pricing agreements and significantly cut down processing time. Commissioned, installed and calibrated measuring equipment for quality control purposes and improved accuracy.





# LET US INVEST IN YOUR SUCCESS GET IN TOUCH WITH US TODAY

## ASIA

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## OUR RESPONSIBILITY TO HUMANITY & THE ENVIRONMENT

Acteus believes in ethically conducting our daily business based on honesty, integrity, transparency, mutual respect and fairness. Safeguarding the welfare, health and safety of people are integral to our business. We ensure that our suppliers and business partners are aligned with our values. Our corporate charity, Acteus Smiles is dedicated to making the world a better place for underprivileged communities wherever we operate.



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