

WITH YOU,
ALL THE WAY TO THE TOP!



# Membership



# **Trainings & HR Services**





## **Our Partner Members**



































# Table of Content

EXPLORE new opportunities	Pg - 4
<ul> <li>"Explore Myanmar" packages</li> <li>Market Studies / Sourcing Missions</li> <li>Business visit</li> <li>Optional Package</li> </ul>	Pg - 5
<ul> <li>"First Steps" packages</li> <li>Create your company</li> <li>Wage Portage / Umbrella Contract</li> <li>Commercial Representation</li> </ul>	Pg - 6
<ul> <li>"Business Centre" packages</li> <li>Office Renting / Domiciliation</li> <li>Virtual Domiciliation</li> <li>Meeting / Training Rooms</li> </ul>	Pg - 8
<ul> <li>Other Business Services</li> <li>Organisation of Your Event</li> <li>Business Surveys</li> <li>Translation of Commercial Literature</li> <li>Advertising Packages</li> </ul>	Pg - 10
Grow in our COMMUNITY	Pg - 12
Grow in our COMMUNITY  Membership packages	Pg - 12 Pg - 13
	J
Membership packages  Extend Your Business Network  Networking Events & Contacts	Pg - 13
Membership packages  Extend Your Business Network  Networking Events & Contacts  Promote Your Company	Pg - 13 Pg - 14
Membership packages  Extend Your Business Network  Networking Events & Contacts Promote Your Company Save up to \$4,000/year on Services	Pg - 13Pg - 14Pg - 15
Membership packages  Extend Your Business Network  Networking Events & Contacts  Promote Your Company  Save up to \$4,000/year on Services  BUILD your capacity  "Recruitment" Packages  Job Posting  Recruitment Service	Pg - 13Pg - 14Pg - 15

# **EXPLORE** new opportunities

# **BUSINESS SERVICES**

We have been supporting companies in Myanmar for more than 20 years, since 1996.

Benefit from our deep expertise, our large network, and our wide range of services to prospect, enter and develop in the Myanmar market.



No need to look, we'll find it for you!

# "EXPLORE MYANMAR" PACKAGES

## Market studies / Sourcing missions

Rate: Price on demand

### Services include:

- Analysis and presentation of your sector (data, evolution, key players, prospective, SWOT...)
- Tailor-made market research for distributors or suppliers in your sector
- Presentation of the study by our team

## **Business Visit**

Rate: \$500

### Services include:

- **Business Visa to Myanmar**
- Transfer from & to airport
- Booking in a hotel of your choice (price of hotel room not included)
- Introductory meeting at CCI France Myanmar for a presentation of the market
- Free access to our Business Centre if you need to connect and work (for the duration of your stay limited to 3 days)

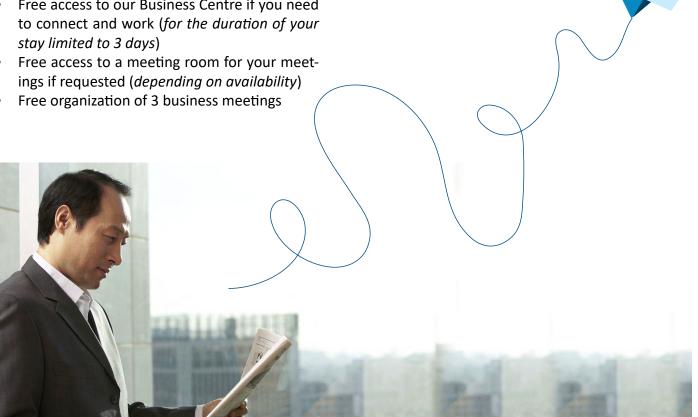
ings if requested (depending on availability)

## **Optional package**

Rate: Price on demand

## Services include:

- Organisation of business meetings with potential partners/distributors/suppliers
- Transport to all meetings
- Participation in meetings of one of our staff for translation, if needed/required
- Report following your meetings prepared by our team
- Follow-up with your prospects by our team



# "FIRST STEPS" PACKAGES

## Create your company

This package helps you prepare the creation of your company in Myanmar, so that you can start your operations in the best conditions

Rate: \$300

### Services include:

- Introductory meeting with CCI France Myanmar for presentation of the market
- General presentation of your sector
- Sharing of business intelligence and market data at our disposal
- 1 free meeting for advice/counsel on business plan with a professional of your sector
- 1 free introductory meeting with a law firm
- Organisation of 3 meetings with banks, supplier and service providers
- Emails of introduction to Members
- Contacts sharing of potential partners

### Not included:

Additional legal services by law firm, registration of company (DICA, MIC...), obtention of licences, other administrative processes...

## Wage Portage/Umbrella Contract

This package includes domiciliation in our Business Centre, and allows you to be represented in Myanmar without registering a company

Rate: 10% of gross salary

### Services include:

- Support in recruitment of your representative
- Employment contract with CCI France Myanmar for your representative in Myanmar
- Admin services:
  - Monthly payroll
  - Advance on expenses
  - Income taxes
  - Visa and stay permit
  - and other admin processes
- Daily support and direct access to our team
- Access to our network and contacts
- Free access to events in our Business Centre

Note: you'll need to purchase a 1-year membership with CCI France Myanmar.





# "BUSINESS CENTRE" PACKAGES

# in Yangon

## Office Renting/Domiciliation

This package allows your start small, or to domicile your company representative when using our Wage portage/Umbrella contract service

#### Rate:

Capacity	Members	Non-Members		
Indiv. hotdesk	\$150/month	\$200/month		
6-person office	\$800/month	\$1000/month		

### Services include:

- · Mail and reception service
- Electricity + Wi-Fi connection
- Free unlimited access to meeting rooms (depending on availability)
- · Printing and scanning
- Free flow of coffee, tea and water
- Free access to events in our Business Centre
- IT support if necessary
- Direct access to our team for support

## **Virtual Domiciliation**

This package allows you to use our Business Centre as your official business address in Myanmar

### Rate:

- Members \$80/month (1-year contract)
- Non-Members \$100/month (1-year contract)

### Services include:

- Domiciliation address of your company in our Business Centre
- Mail and message reception services
- Free access to our meeting rooms (2 hrs/week)
- Free access to an individual hotdesk in our Business Centre (2 hrs/week)
- Free access to events in our Business Centre
- Direct access to our team for support



8



# **Meeting/Training Rooms**

## Rate:

Capacity	Men	bers	Non-Members		
	1/2 Day Full Day		1/2 Day	Full Day	
15-25 persons	\$100	\$150	\$150	\$200	

## Services include:

- Free WiFi Internet Access
- Free access to scanner and printer (max. 10 pages)
- Unlimited water, coffee, tea (no food)







# **OTHER BUSINESS SERVICES**

## **Organisation of Your Event**

Benefit from our experience and contacts to organise your business or social event in Myanmar

## Management fees:

- Webinar \$100 for members
- Conference from \$150 for members
- Gala Dinner (1 evening) \$1,000
- Other event On demand

### Services include:

- Preparation meeting with you to discuss your budget, concept, targets, and other details
- Negotiations with venues and suppliers
- Propositions of quotations and concepts
- Organisation of the event with suppliers
- Use of our network of contacts for invitations
- Promotion of your event on our media
- Management of the organisation on site

## Not included:

 The package only includes management fees. It doesn't include all the services and equipment provided by suppliers (venue, F&B, sound & video, performances, printing, and so on)

## **Business Surveys**

Rate: on demand

### Presentation of service:

- Employee satisfaction survey
- Sectorial salary survey
- Annual Myanmar Salary Survey

# **Translation of Commercial Literature (Burmese/Fr/Eng)**

Rate: \$25/page

## **Presentation of service:**

 Translation of commercial literature (brochures, leaflets, website, posters, other documents) from French/English to Burmese or from Burmese to French/English



Who said you had to do it alone?





Our business community of Members brings together more than 80 companies of 6 nationalities (30.9% French, 51.5% Myanmar, 17.6% others).

Join our community to get access to:

- our network of 3,000 business contacts
- our 45+ annual business events
- our 24,000+ contacts on social media
- special discounts on all our services
- our team and business intelligence

# **MEMBERSHIP PACKAGES**

**MEMBERSHIP PROGRAM** 



# **MEMBERSHIP PACKAGES**

	Benefits	Partner members (5,100,000 MMK)	Corporate Members (2,250,000 MMK)	SME Members (1,350,000 MMK)	Organisation Members (1,050,000 MMK)	Individual Members ( 600,000 MMK)	Young Professional ( 450,000 MMK)
	Your logo on roll-up at all events	•					
	Priority registration to all events	•					
	Free seats at AGM	3	2	1	1	1	1
EVENTS BENEFITS	Priority to participate in breakfast events	•	•	•	•	•	•
	Member rate to networking cocktails	•	•	•	•	•	•
	Access to private event "Members Only"	•	•	•	•	•	•
	Your logo in all communications	•					
	1 full-page advertisment in Membership Directory	•					
	1 annual post to promote you as a Partner Member	•					
	Annual advertorial on website and in newsletter	3	2	1	1		
COMMUNICATION BENEFITS	1 page of presentation on our website	•	•	•	•		
	1 page of presentation in our Membership Directory		•	•	•		
	1 interview for our Speak Up! Podcast	•	•	•	•		
	Organisation of 1 Open Door visit	•	•	•	•		
	Sharing your news on website, in newsletter and on social	•	•	•	•		
	Priority for free tickets to trade fairs, conferences and partner events	•					
	Free support by our team	•	•	•	•	•	•
BUSINESS SUPPORT BENEFITS	Free Matchmaking and Contacts	•	•	•	•	•	•
	Free business intelligence (updates, calls for tenders, memos, etc)	•	•	•	•	•	•
	Free acess to our Members Committess (condition apply)	Committess (condition apply)	•	•	•	•	•
	Access to our Signal community		•	•	•	•	•
	Discounts and access to services of other CCI France in Asia-Pacific	•	•	•	•	•	•
OTHER BENEFITS	Discounts on all business services and training programs	•	•	•	•	•	•

"Get High Benefits For A LOW PRICE"

# **EXTEND YOUR BUSINESS NETWORK**

## **Networking Events & Contacts**

Participate in our 45+ annual Networking Events and Conferences, and get access to our network of 3,000+ business contacts. With us, you will be at the right place, at the right time!

## **Included in Membership:**

- Free participation in our breakfast conferences and networking events (Connect@Breakfast, Seminars, Breakfast Talks, French Embassy Briefing, Training Seminars)
- Members' rate at joint Networking Cocktails
- Access to Members only events
- Free participation in Annual General Meeting
- Free invitations to partnering trade fairs and conferences
- Free participation in Open Door events
- Free introduction to contacts by our team
- Access to our Members Committees (additional fees may apply)

## **Promote Your Company**

Benefit from our communication services, advertising packages, and 24,000+ contacts on social media to promote your company. Be visible, be out there!

## **Included in Membership:**

- Free page of presentation of our Website
- Free page of presentation in our Directory
- Free sharing of news, articles, posts about your company on social media (>24,000 contacts)
- "Member of the Day" 1 post/year to promote your company on social media
- "Member of the Week" 1 interview/year to promote your company on social media and in our newsletter
- "Business Talks" Organisation of business events to present your activities
- "Open Doors" Organisation of 1 free visit of your company per year
- 1 Full page of advertising in our Membership Directory (Partner Members only)
- Your logo in all communication + events (Partner Members only)



Open up to the world





address the challenge of human resources in Myanmar.

Benefit from our experience to recruit the right team, to build up their capacities, and to retain them with our training programs.

# "RECRUITMENT" PACKAGES

## **Job Posting**

#### Rate:

- Members Free of charge
- Non-Members \$50/month

## Services include:

- Posting of your job offer on our Recruitment Platform
- Promotion on social media (>24,000 contacts)
- Publication in our Newsletter (>2,000 contacts)
- Free introduction with headhunters and recruitment agencies

## **Recruitment Service**

### Rate:

- Members \$100 fees + 10% gross salary
- Non-Members \$100 fees + 15% gross salary

## Services include:

- Counsel in defining your needs
- Advice on how to build your job offer
- Publishing and sharing of your job offer (see "Job Posting" Package)
- Pre-selection of candidates
- First interviews and selection of finalists
- Support in choosing the right candidate
- Follow-up until completion of recruitment

## **Payroll Service**

### Rate:

• \$30 per person per month

### Services include:

- Salary Calculations
- Payroll Preparation
- Personal Income Tax Calculation (PIT)
- Bank Transactions
- Submit annual salary and tax report
- Government Tax Office Reporting

Note: It is advisable for your company to be based in Myanmar.





# PROFESSIONAL TRAINING PROGRAMS

## **Corporate Training**

Custom-made training for your team only, adapted to your needs, and taking place in your company.

Rate: Price on demand

### **Services include:**

- Advice on objectives of the training
- Preparation of the training with one of our trainers
- Possibility of translation in Burmese language (additional fees may apply)
- Tailor-made training for your staff in your own premises
- Follow-up on training and post-evaluation with you and the trainer
- Training certificate provided to the participants
- Free access to 1 of our morning seminars for the participants

## **Professional Training**

Regular training taking place at CCI France Myanmar office or online. Please check our Training Catalogue for more information on our training programs.

## Rates for 24-hour to 30-hour trainings:

- Members \$250
- Non-Members \$350

### Services include:

- Training at CCI France Myanmar in small groups on a large range of topics
- Professional trainers with international and Myanmar experience
- Short modules of 24-hour to 30-hour trainings depending on your needs
- Training certificate provided to the participants
- Free access to 1 morning seminar for the participants

## **Examples of trainings:**

 Leadership & Management, Branding & Marketing, Finance & Accounting, Human Resources, Learning & Development, Sales & Operation, Data Analytics,...



# No1 choice of No1 companies

## Workshops (up to 6 hours)

Regular workshops taking place at CCI France Myanmar or online. Please check our Training Catalogue for more information on our training programs.

## Rates/module:

- **Members** \$35
- Non-Members \$50

## Rates/package (5 modules):

- **Members** \$140
- Non-Members \$200

## **Examples of trainings:**

Strategic Performance Management, The Brand Strategy Bootcamp, Finance Strategy and Planning, Training of Trainers, Business Process Mapping & Design, Data Analytics,...

Accor

**AGS Four Winds** 

Artelia

**Atalian** 

Bioderma

Byma

**Cathay Pacific** 

**CB Bank** 

**City Mart** 

**CMA CGM** 

**Colliers International** 

**Conyat Create** 

Exera

**RMA Group** 

Schindler

Schneider Elec. Sule Shangri La Synapse



## **YANGON OFFICE**

Times City - Office Tower 2 - 16th Floor - Units 1610 Between Hantawaddy & Kyuntaw Roads Kamayut Township - Yangon - Myanmar Phone: +95 9 425 450 546

Email: contact@ccifrance-myanmar.org

WWW.CCIFRANCE-MYANMAR.ORG